

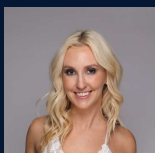
Revenue Share



eXp Realty agents can receive revenue share income from the sales activity of the productive agents they sponsor into the company. Agents earn based on adjusted gross commission income (AGCI) from the sales transactions closed by a personally sponsored capping agent and productive agents in their overall group. AGCI is dynamically calculated each month so eXp Realty pays out and retains 50% of company dollar.

Tiers	eXpansion Share % of AGCI	eXponential Share % of AGCI	Front-line Qualifying Agent Count Needed
Tier 1	—	3.5%	0 - 4
Tier 2	0.2%	3.8%	5 - 9
Tier 3	0.1%	2.4%	10 - 14
Tier 4	0.1%	1.4%	15 - 19
Tier 5	0.1%	0.9%	20 - 24
Tier 6	0.5%	2.0%	25 - 39
Tier 7	0.5%	4.5%	40+

AGCI = Adjusted Gross Commission Income



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